



## FEE ADMINISTRATION AND REFUND POLICY

### RELEVANT STANDARD(S):

<a href="#">Standards for Registered Training Organisations (RTOs) 2015</a>	<b>Standard 5   Chapter 2 - Enrolment</b> - Clause 5.1-5.4 <b>Standard 7   Chapter 2 - Enrolment</b> - Clause 7.3
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### PURPOSE

Institute of Elite Fitness Professionals adheres to the relevant compliance and legislative frameworks such as the Standards for Registered Training Organisations (SRTOs 2015). As such, Institute of Elite Fitness Professionals will provide transparency in the application and administration of fees and charges including refund and will put in place a fair and reasonable refund process.

The purpose of this policy is to provide for the appropriate application and administration of fees and handling of client refunds.

### POLICY PRINCIPLES

Institute of Elite Fitness Professionals implements fair and reasonable refund practices and transparent processes for fee application and administration. Institute of Elite Fitness Professionals will ensure that:

1. prospective students are aware of its fee policies in order to make informed decisions about enrolment in a course;
2. its fee and refund policy is prominent and accessible to its staff, prospective students, and existing students;
3. it implements and maintains a process for fair and reasonable refund and fees paid; and
4. it provides refunds for fees and charges paid by clients, where training and assessment activities have not been delivered

### Fee Administration Policy Principles

#### Fee Information

1. Institute of Elite Fitness Professionals will inform its prospective students and employers (if applicable) of the full and accurate course fees associated with the training and the refund policy before enrolment.
2. Institute of Elite Fitness Professionals will ensure that the fee and refund policy is accessible to its staff, prospective students and existing students. The fee information will include but will not be limited to the following information:
  - a. Breakdown of the course fee (if any)
  - b. Fee and Refund policy
  - c. Incidental fees
  - d. Compulsory fees



- e. Additional charges or co-contributions
  - f. Methods of fee collection
  - g. Process for recovery of outstanding student fees
3. For any incidental fees that may be applicable, Institute of Elite Fitness Professionals will inform the prospective student before enrolling that such fees are a charge for an essential good or service and that the student has a choice of acquiring this from a supplier other than Institute of Elite Fitness Professionals.

#### ***Fee Administration***

1. Institute of Elite Fitness Professionals will only charge fees for accredited training in accordance with the fee information published and provided to the prospective student and the Fee Administration and Refund policy.
2. Institute of Elite Fitness Professionals will retain accurate course fee payment, waiver, exemption or refund records for each student.
3. Institute of Elite Fitness Professionals will require payment prior commencement of training as well as pre-payment plans for students.
4. Institute of Elite Fitness Professionals will apply standard student fees for Fee-for-Service (FFS) students.
5. Institute of Elite Fitness Professionals will allow participant course fees to be paid on behalf of the student by their employer or another third party (if applicable).
6. Institute of Elite Fitness Professionals will maintain arrangements for the protection of any fees paid in advance in accordance with 7.3 of the Standards for RTOs.

#### ***Fee Payment Arrangements***

1. Institute of Elite Fitness Professionals ensures that its financial practices promote the protection of fees (paid in advance and exceeding \$1,500) made by any student. Institute of Elite Fitness Professionals will only adhere to the accepted fee protection measure to protect fees in excess of the threshold fee amount of \$1,500 as stated in Schedule 6 of the Standards for RTOs.
2. Institute of Elite Fitness Professionals implements a fee payment plan and will only collect upon enrolment a non-refundable enrolment deposit fee of \$500.
3. Tuition fees are broken into installment payment plans to ensure students do not pre-pay fees over \$1,500. Schedule of the payment plans are outlined in the student enrolment forms.
4. Fees must be paid in full before certification will be issued.
5. If payment installments / arrangements are in place, and a payment becomes overdue and remains unpaid for a period in excess of 14 days, Institute of Elite Fitness Professionals reserves the right to suspend the clients' learning or assessments (or both) until all fee payments are up to date.
6. Flexible payment arrangements, such as instalments, credit card, and direct debit, cheques and EFT remittance are acceptable to accommodate the diverse financial situations of clients.



### **Outstanding Student Fees**

1. Students who miss a regular payment will receive a reminder of the payment due and a penalty of **\$8.90** in addition to the outstanding fees.
2. Non-payment of fees by the due date for continuing enrolments will result in suspension of training. Institute of Elite Fitness Professionals will notify all parties in writing if suspension. Once payment has been finalised, parties will be notified of the recommencement of training.
3. Institute of Elite Fitness Professionals will charge a recommencement fee for any suspended training to cover administration cost.
4. Institute of Elite Fitness Professionals will not issue SOAs or Certificates if training fees are outstanding.
5. Institute of Elite Fitness Professionals will inform students of its process for the recovery of outstanding student fees prior to enrolment through the Fee Administration and Refund Policy.

### **Refund Policy Principles**

1. Details of Institute of Elite Fitness Professionals Refund Policy are publicly available to prospective students and employers (if applicable), staff and existing students and employers (if applicable).
2. Institute of Elite Fitness Professionals will make students aware of the refund policy prior enrolment.
3. With regard to all withdrawal of training, Institute of Elite Fitness Professionals will first encourage a client to continue training or provide other options such as enrolling to another course date, prior to processing refund applications.
4. All refund requests made must be done in writing via the **Refund Request Form**. Institute of Elite Fitness Professionals will only acknowledge, and review requests based on information provided through the form. Exemptions are made to mitigating circumstances, provided there is supporting evidence.
5. No refunds will be issued for cancellations outside of the Refund Period.
6. For refund applications within the Refund Period, the Refund Request Form must be received by Institute of Elite Fitness Professionals, within the Refund Period. A refund of the course fee, less the applicable Administrative Fees will only be issued if all above criteria have been met and the student has no previous outstanding monies with the Institute of Elite Fitness Professionals.
7. Institute of Elite Fitness Professionals requires written notification of withdrawal from training; this may be via letter, email or the completion of the **Withdrawal from Training Form**. Refunds will be assessed upon receipt of the request. Statement of fees that includes all fees applied and any fees refunded (if applicable) will be provided where a student withdraws from training.
8. Institute of Elite Fitness Professionals will process refund requests within 1 week from the day of receipt. The reimbursement procedure for approved refunds may take up to 4 weeks.



9. A non-refundable enrolment deposit fee of \$500 will be subtracted from any refund granted under the terms and conditions outlined in this policy.
10. All refunds will be paid to the person or organisation that originally paid the fees.
11. Institute of Elite Fitness Professionals does not provide refund where:
  - a. A client has commenced their course/unit
  - b. There are changes to work hours
  - c. Moving interstate
  - d. Student leaves before full course completion and does not complete qualification after assessment
  - e. Recognition resources and services have been supplied to the client.
12. Institute of Elite Fitness Professionals may provide consideration for refund for students who have commenced training with the discretion of the CEO/ Administration Manager.
13. Institute of Elite Fitness Professionals does not accept liability for loss or damage suffered in the event of withdrawal from a course by a client.
14. Institute of Elite Fitness Professionals provides a full refund to all clients, should there be a need for Institute of Elite Fitness Professionals to cancel a course. In the first instance Institute of Elite Fitness Professionals will (where possible) provide an opportunity for the client to attend another scheduled course. If Institute of Elite Fitness Professionals cancels a course, clients do not have to apply for a refund; Institute of Elite Fitness Professionals will process the refunds automatically.
15. Refunds for cancellation of enrolments and other conditions are granted based on the refunds table in the annex of this policy.

#### **MONITORING AND IMPROVEMENT**

The Institute of Elite Fitness Professionals Administration Manager is responsible for ensuring compliance with this policy. The Administration Team of Institute of Elite Fitness Professionals will process refund requests.

Institute of Elite Fitness Professionals's CEO and/or Administration Coordinator is responsible for all continuous improvement processes in relation to the fee administration and refund policy and procedure and ensuring all staff, including those from the third party providers are complying with the provisions of this policy.



## Annex

### Institute of Elite Fitness Professionals Refunds Table

1. Institute of Elite Fitness Professionals Refunds for enrolments are subject to the following refund formula.
2. "Refund Period" – **14 calendar days** of the enrolment application date

Refund Type	Description	Notification Requirements	Non-refundable fee	Refund
Enrolment cancellation / withdrawal from training within the "refund period"	-For all individual units NOT commenced and -For all individual units commenced	-In writing, within the refund period	\$500 enrolment deposit fee	-Full refund less the administration and processing fee  -Future payments may be cancelled for students under payment plans
Withdrawal from Course beyond the refund period "Withdrawal outside the refund period"	Withdrawal from Training - for all individual units commenced/attended/ completed from within the qualification /Accredited course	-In writing, any day beyond the "refund period"	\$500 enrolment deposit fee	-No refund or  -In some cases, upon the discretion of the RTO, the calculated refund less the administration and processing fee
RPL / Credit Transfer	Where recognition of prior learning and/or credit transfer has been granted after enrolment	N/A	\$500 enrolment deposit fee	-No refund
Course Cancellation	Cancellation of a course by the RTO (for any reason)	N/A	\$500 enrolment deposit fee	Full refund <b>or</b> enrolment to a different qualification
Withdrawal – "not of their own accord"	Where training ceased due to RTO closure	N/A	\$500 enrolment deposit fee	Full refund or referral to a different service provider



## VERSION CONTROL

Version Control Table					
Date	Summary of Modifications	Modified by	Version	Date of Implementation	Next Review Date
22/04/2021	Document creation	360RTO Solutions	v. 1.0	Date	Date
29/04/2021	Updated and changed admin fee to deposit fee as per client questionnaire	360RTO Solutions	v. 1.1	Date	Date
7/09/2021	Added late payment penalty fee	360RTO Solutions	v. 1.2	Date	Date

## RTO INFORMATION

Document Name	Fee Administration and Refund Policy v1.0
RTO/Company Name	Institute of Elite Fitness Professionals
RTO Code	45862
Manager	Administration Manager